



Questions to ask your produce provider

1. Do you carry local products?
2. How do you define local?
3. Can you provide me farmer profiles and other promotional materials for my cafeterias?
4. Can you identify local product through your system? Will they be labeled on your weekly availability sheets?
5. Does your company put specific farm names next to products on your list?
6. Can I request items from specific farms when I order?
7. When locally grown foods arrive at my loading dock, are the boxes or bags clearly labeled with the farm of origin?
8. Can you provide me a list of local farms from which products have been procured in the past, and a sense of what local products will be available when?
9. Are you willing to look for specific products locally?
10. Can I recommend farmers to sell to you?